



Tuck **Executive Education** at Dartmouth
 For questions regarding this application, please contact Minority
 Business Education staff at 1-603-646-2839.

Please send completed form to:
 Tuck Executive Education at Dartmouth
 100 Tuck Hall
 Hanover, NH 03755-9050

Please select the program to which you are applying:

Building a High-Performing Minority Business
 Month and Year Attending: _____

Growing the Minority Business to Scale

APPLICANT INFORMATION			
Last Name		First	M.I.
<input type="checkbox"/> Mr <input type="checkbox"/> Mrs <input type="checkbox"/> Ms <input type="checkbox"/> Dr	Suffix	Nickname	Gender <input type="checkbox"/> M <input type="checkbox"/> F
Emergency Contact		Emergency Phone	

BUSINESS INFORMATION	
Your Title:	
Business Name	
Street Address Line 1	
Street Address Line 2	
City	State
Country	Zip/Postal Code
Email	Phone
Cell Phone	Fax
Assistant Name	Assistant Phone
Website	

PERSONAL INFORMATION			
Describe your experience in the following areas:			
Strategy	Strong <input type="checkbox"/>	Moderate <input type="checkbox"/>	Little/None <input type="checkbox"/>
Finance/Accounting	Strong <input type="checkbox"/>	Moderate <input type="checkbox"/>	Little/None <input type="checkbox"/>
Marketing	Strong <input type="checkbox"/>	Moderate <input type="checkbox"/>	Little/None <input type="checkbox"/>
Operations	Strong <input type="checkbox"/>	Moderate <input type="checkbox"/>	Little/None <input type="checkbox"/>
Management	Strong <input type="checkbox"/>	Moderate <input type="checkbox"/>	Little/None <input type="checkbox"/>
Attendance at other professional seminars/conferences relevant to running your business: _____			

List honors and awards you or your business have received: _____			

Please indicate minority status: _____			

FURTHER BUSINESS INFORMATION

Your company specializes primarily in: Distribution Manufacturing Service Other (please specify)

List your company's products and services	<p>INDUSTRY CODES</p> <p>Manufacturing</p> <p>150 Aerospace 151 Agribusiness 167 Auto/Other Transportation Business 152 Chemicals 153 Computers <i>Electronic Equipment</i> 154 Electronic Consumer Products 155 Optics 156 Semiconductors 158 Other Electronic Equipment 173 Environmental Services 162 Extractive Minerals 159 Food/Beverage 163 Forest Products 160 Household/Personal Products (non-electrical) 161 Machinery 164 Petroleum/Energy 165 Pharmaceutical/Biotechnology/Healthcare Products 166 Rubber/Plastics 168 Software/Printing/Publishing 169 Textiles/Clothing 172 Widely Diversified (manufacturing only) 171 Other Manufacturing</p> <p>Service</p> <p>101 Accounting 102 Advertising/Marketing <i>Communications Services</i> 105 Media 106 Telecommunications 107 Computer-Related Services 108 Construction 109 Consulting 110 Education 111 Entertainment/Leisure <i>Financial Services</i> 103 Commercial Banking 112 Diversified Financial Services 119 Insurance 104 Investment Banking/Brokerage 129 Investment Management 126 Venture Capital 113 Food Service/Lodging</p> <p><i>Government</i> 114 Federal 115 State/Local 116 International 117 Healthcare Services 118 Import/Export/Trading Companies 120 Law 122 Real Estate 123 Retail 130 Sporting Goods/Athletics 124 Transportation Services 125 Utilities 127 Wholesale 128 Widely Diversified Services (non-manufacturing) 149 Other Miscellaneous Services 121 Other Nonprofit Services</p>
Please select the appropriate industry code (s) at right	
Year Business Began	
Number of years you have been with company	
Number of full-time employees	
Number of part-time employees	
Past and projected sales volume (write as a number; example: 4,397,000)	
2004	
2005	
2006	
2007	
2008	
2009	
Percentage of revenues that are (written as a number [no % needed], example 65)	
Public	
Private	
Percentage of company that you own	
Is your company now, or has it ever been, a participant in the U.S. SBA's 8(a) program? If yes, please include graduation year.	
What percent of your business is (written as a number [no % needed]; must add to 100)	
Local	
Regional	
National	
Global	
Do you have a formal business plan? <input type="checkbox"/> No <input type="checkbox"/> Yes	
Who are your major customers?	

OTHER INFORMATION

Further information you feel we should know: _____

APPLICATION DEADLINES AND COST

Early application is strongly encouraged. The final deadline for applications is two weeks prior to the start of the program. Admissions committees meet regularly to review application submissions. Applications received after the deadline will be reviewed on a space-available basis only.

Cost

The \$4,500.00 program fee is due upon admission to the program. The fee includes tuition, course materials, most meals, and accommodations. It does not, however, include travel. If you are unable to pay this fee, please contact Paula Graves (603-646-3740) to discuss other options.

Cancellation Policy

Cancellations must be submitted in writing and will be assessed as follows when received at Tuck:

- At least 50 days before the program, full refund
- 15-49 days before the program, 50 percent refund
- Fewer than 15 days before the program, no refund

It is the long-standing policy of the Tuck School to actively support equality of opportunity for all persons regardless of race or ethnic background, and no candidate shall be denied admission or otherwise be discriminated against because of race, color, creed, religion, sex, age, sexual orientation, national origin or disability.

Signature

Date