



Tuck Executive Education at Dartmouth

Thought leadership. Business results.

For questions regarding this application, please contact Tuck Executive Education staff at + 1-603-646-2839.

Please send completed form to:

Tuck Executive Education at Dartmouth
100 Tuck Hall
Hanover, New Hampshire 03755-9050

Note: Companies sending teams of three or more participants are eligible for a 10 percent discount on the program fee for the third and subsequent registrants. Discounts will be applied after team registration and payment are completed.

Applicants with a promotional discount should enter their promotion code here:

Program Name: _____

Program Dates: _____

PARTICIPANT INFORMATION (Items marked with * are required.)

(All information is confidential.)

Preferred Title: Mr. Mrs. Ms. Dr. Other _____

First Name* _____

Middle Name _____

Last Name* _____

Suffix _____

Preferred First Name*(for Tuck name tag) _____

Date of Birth _____

Gender: Male Female

CONTACT INFORMATION

Job Title* _____

Employing Company* _____

Physical Business Address* (Line 1) _____

Physical Business Address (Line 2) _____

Note: International applicants, please add your State/province/county (if applicable) after the city (e.g., Mends, Yucatan).

City* _____ State/Province _____

Zip / Postal Code* _____ Country* _____

Business Phone* (including country code) _____

Fax* (including country code) _____

Please check if the physical business address is the same as your business mailing address. If not, please fill in the information below.

Business Mailing Address* (Line 1) _____

Business Mailing Address (Line 2) _____

Note: International applicants, please add your state/province/county (if applicable) after the city (e.g., Mends, Yucatan).

City* _____ State/Province _____

Zip / Postal Code* _____ Country* _____

Email* _____

Website _____

Assistant's Contact Information

Name _____ Title _____

Phone (including country code) _____

Email _____

Home Address (Line 1) _____

Home Address (Line 2) _____

City* _____ State/Province _____

Zip / Postal Code* _____ Country* _____

Phone (including country code) _____ Fax (including country code) _____

Emergency Contact Name* _____

Emergency Contact Phone* _____

COMPANY INFORMATION

Your company specializes primarily in: Distribution Manufacturing Service Other

If Other, please specify _____

Your Principal Product Service (please specify) _____

Name of Parent Company (if applicable) _____

Number of Employees Parent Company _____ Under Your Supervision _____

Annual Sales (U.S. dollars) _____

Please circle the appropriate codes on the Industry Codes List below:

10 Accounting	310 Financial Services - Private Equity
20 Advertising/Marketing Services	320 Financial Services - Other
30 Aerospace	350 Food Service/Lodging
40 Agribusiness	360 Forest Products/Packaging
45 Architecture	365 General Management
50 Athletics/Sporting Goods	370 Government
60 Auto/Transportation	375 Hazardous Waste
70 Chemicals	380 Healthcare Services
80 Construction	390 Human Resources
100 Consulting - Healthcare	400 Law
110 Consulting - Investment	410 Machinery
115 Consulting - Marketing	415 Mining/Extractive Minerals
120 Consulting - Strategy/Management	420 Nonprofit
125 Consulting - Technology	430 Pharmaceuticals/Healthcare Products
130 Consulting - Other	440 Printing/Publishing
150 Consumer Goods - Apparel/Textiles	450 Real Estate
155 Consumer Goods - Electronics	460 Retail
160 Consumer Goods - Food/Beverage	465 Rubber/Plastics
170 Consumer Goods - Household/Personal Prod	470 Search Firm
180 Consumer Goods - Other	475 Security Services
200 Education	480 Technology - Biotechnology
210 Energy/Utilities	490 Technology - Computers/Hardware
215 Engineering	500 Technology - Computers/Software
220 Entertainment/Leisure/Media	510 Technology - Internet Services
225 Entrepreneurship	520 Technology - Semiconductors
230 Environmental Services	525 Technology - Optics
250 Financial Services - Commercial Banking	530 Technology - Telecommunications
260 Financial Services - Diversified	540 Technology - Other
265 Financial Services - Hedge Funds	550 Travel/Tourism
270 Financial Services - Insurance	560 Wholesale
280 Financial Services - Investment Banking	565 Import/Export Trading
290 Financial Services - Investment Mgmt	570 Other Manufacturing
300 Financial Services - Merchant Banking	580 Other Services

Current Responsibilities:

Note: For our confidential records, please select the job position and job function(s) below that most closely reflect what you do.

Job Position:

17 Account Manager	27 Engineer	3 President/CEO
21 Accountant/Auditor	5 Executive Vice Pres.	42 President/Chairman
11 Administrator	15 General Manager	52 Principal
22 Analyst	36 Government Official	18 Product Manager
8 Assistant Vice President	44 Group Vice President	59 Professor/Teacher
41 Assistant/Executive Assist.	100 Homemaker/Parent	58 Project Manager
10 Associate	39 Investment Officer	48 Sales Manager
23 Attorney	34 Loan Officer	32 Sales/Marketing Rep.
1 Chairman of the Board	19 Manager	57 Secretary
53 Chief Executive Officer	38 Managing Director	13 Secretary/Treasurer
56 Chief Financial Officer	47 Marketing Manager	6 Senior Vice President
55 Chief Operating Officer	UNCL Miscellaneous	29 Student
24 Consultant	2 Owner	20 Supervisor
14 Controller	9 Partner	12 Treasurer/Assistant Treasurer
16 Department Manager	51 Planner	43 Vice Chairman
46 Director of Marketing	54 President	7 Vice President
40 Director/Assistant Director		

Job Function:

600 Administration	690 Finance - Treasury/Analysis
605 Business Development	700 Finance - Underwriting/Advising
610 Consulting	730 General Management
615 E-Commerce	740 Human Resources
620 Engineering	750 Information Systems
650 Finance - Control/Accounting	760 Law
660 Finance - Portfolio Management/Research	800 Marketing - Brand/Product Management
670 Finance - Private Equity/Venture Capital	810 Marketing - Communications/PR
675 Finance - Private Wealth Management	820 Marketing - Research
680 Finance - Sales & Trading	830 Marketing - Sales
681 Finance - Research - Equities	850 Operations/Production
682 Finance - Research - Fixed Income	860 Strategy/Planning
683 Finance - Sales - Equities	870 Professor/Teacher/Student
684 Finance - Sales - Fixed Income	880 Project Management
685 Finance - Trade - Equities	890 Other
686 Finance - Trade - Fixed Income	

Length of in your current position _____

Total years of management experience _____

EDUCATION

College or University _____

Major Field _____

Degree _____

Dates Attended _____

College or University _____

Major Field _____

Degree _____

Dates Attended _____

Attendance at other professional seminars/conferences

Topic _____

College or University _____

Dates Attended _____

Topic _____

College or University _____

Dates Attended _____

SOURCE INFORMATION

How did you hear about this program?

HR director

Previous participant

Name(s) _____

Colleague

Salesperson

Other

Name(s) _____

Tuck Executive Education brochure

Harvard Business Review

Tuck website

Other website

Internal company guide

The Wall Street Journal

Bricker International

Other publications

Other advertisement

Name of publication or website:

Application Deadlines

Early application is strongly encouraged. The final deadline for applications is 30 days before the program start date. Admissions committees meet regularly to review application submissions. Applications received after the deadline will be reviewed on a space-available basis only.

Cost

The program fee is due upon admission to the program. The fee includes tuition, course materials, most meals, and accommodations.

Billing Information – Items marked with * are required

Pay by Invoice -- If you would like to be billed, please indicate where to send invoice:

Company Name _____

Attention _____

Attention Email _____

Job Title _____

Address (Line 1) _____

Address (Line 2) _____

City* _____ State/Province _____

Zip / Postal Code* _____ Country* _____

Phone (including country code) _____ Fax (including country code) _____

Pay by Credit Card

Credit Card Type _____

Card Number _____ Exp. Date _____

Cardholder Name _____

Card Address (Line 1) _____

Card Address (Line 2) _____

City* _____ State/Province _____

Zip / Postal Code* _____ Country* _____

Email (for payment confirmation) _____

Cancellation Policy

Cancellations must be submitted in writing and will be assessed as follows when received at Tuck:

- at least 30 days before the program, full refund
- 15–29 days before the program, 50 percent refund
- fewer than 15 days before the program, no refund

It is the long-standing policy of the Tuck School to actively support equality of opportunity for all persons regardless of race or ethnic background, and no candidate shall be denied admission or otherwise be discriminated against because of race, color, creed, religion, sex, age, sexual orientation, national origin, or disability.