



Prospective Student
Online Chat Transcript
Tuck Q&A with Chinese Students
3/30/2017 9am ET

International Experience

Fei: Why is the international experience a big part of the whole package? What do you see from or try to get from such experiences of a candidate?

Kristin Roth: From an Admissions perspective, we value applicants who have stepped outside their comfort zones and worked across cultures and differences. Business is international, and our goal is to build a class that values working across borders.

Athena Wang: I worked in a MNC but had not studied or lived overseas before Tuck. Instead, I travelled a lot. I think being exposed to different cultures is an important part of Tuck prep because you will be studying with students from different cultural background.

Ish: Hello, could you shed some light on what resources Tuck provides for students who are focused on career opportunities in Asia?

Shu Chen: Tuck has tons of resources and workshops for international students for recruitment prep. The CDO is VERY helpful. You can schedule a 1-1 meeting with them as often as you want to practice your interview. I found that really helpful, If you focus on recruiting in Asia, the school can help you on the technical part and help you get connected with the alum. And Tuck itself is the target school for a lot of great companies from Asia.

General Questions

Boyu: For career switchers, how will Tuck help them prepare for the recruitment of full-time jobs, besides the elective courses?

Athena Wang: I am a career switcher. I worked as a sales in FMCG Company, interned in marketing in a biopharma company, and full time in a consulting firm in Boston. Tuck has abundant resources that I leveraged on during recruitment season. I would say the classes, both core and electives, are definitely helpful. At Tuck, we have a career development office that is instrumental in my recruitment. They coached me with networking, company research, cover letter, resume, interview prep, etc. We also have clubs and different initiatives that provides insights in various areas. Tuck's alumni are super helpful during my recruitment. I reached out to them, and 100% of the time, they responded with helpful Feedback!

Boyu: Will the club be similar to the student associations in Chinese universities which always host events such as seminar and outing?

Athena Wang: I understand that you are asking about both professional and social events, is that correct? If so, absolutely yes!

Fei: Would you please tell me how the job market, especially IBD, is doing in the states or HK right now?

Shu Chen: The market itself is not good, with diminishing quotas every year. But Tuck has a very clear advantage Wall Street. Almost every Chinese students that recruits for IBD get an intern. You may go to Webchat account to get more data and info about IBD recruiting.

Carrie: Just talk has much interactions or events with oil business?

Kristin Roth: The Revers Center for Energy has various opportunities & events to learn more about energy in all its forms: <http://www.Tuck.dartmouth.edu/revers/>. Dartmouth is also home to the Irving Institute which studies energy: <http://irving.dartmouth.edu/>.

Chanjuan: Are any of you involved in fitness-related activities? Could you share some of your experiences?

Ashley Du: We have fitness room in Tuck and Dartmouth gym around with swimming pool, tennis court, squash court and etc.

Ziwei: Could you share your best Tuck experience so far? Or maybe one of your typical day in Tuck?

Ashley Du: My great experience in Tuck is the outward bound before the school started and the small group dinner with classmates. Great experience to talk and build relationship with classmates.

Ziwei: Could you share your best Tuck qualities?

Athena Wang: Tuck for me is transformative. I love the depth of discussion in class and in the community on various things, the personal reflection, and the international exposure.

Zoe: If I want to do a campus visit, when should I schedule the visit?

Kristin Roth: The fall visit schedule will be posted in early August & we will send out a notice when the app & visits go live. Sign up early as spaces fill up. Keep in mind the timeframe to get a visa. Deadlines to visit & interview will be posted in early summer.

Boyu: What aspects of working as an auditor inspired you during the application?

Ashley Du: My experience to work with clients and to take initiative to improve working efficiency are helpful.

Shu Chen: Being an auditor gives me a lot of chances to lead a team-a lot of leadership and client facing stories that I can use in not only application but also recruiting.

Yi-Hsin: As Chinese Students, did you guys experience culture shock the first year? Are there some interesting things you want to share with us?

Athena Wang: With most of my prior experience from China, I have to say the cultures represented at Tuck, with so many international students, the "shock" experience is in multiple levels. I went on a trip with a group of classmates prior to 1st year class. One of them is a Russian guy. Every time I spoke with him, he never smiled. I thought he did not like me! It was not until later I learned that he was just being Russian.

Ish: I have a general question about whether firms examine one's GMAT score is examined by recruiting firms, or is recruiting focused only at what you did at school?

Shu Chen: I would say consulting firms will take your GMAT into consideration, but not the other companies that I know so far.

Daniel: There is an anecdote that Tuck prefers Chinese students with GMAT above 750, since it's a small program and need these students to increase the average points for ranking by agency like US News. Is it true? I heard this from a US based application consulting company.

Shu Chen: My GMAT is 740. The unofficial answer to your question is, you would like to have a high GMAT score if you can, but the application is a holistic consideration.

Fei: I've read most blogs from Tuck 360 (which is fantastic) and got in touch with one Tuckie via Tuck-connection. Yet after all this, I still couldn't decide what "be ready" really means? Do you have any benchmark to evaluate the readiness of a candidate?

Kristin Roth: Applying requires a good amount of self-reflection. Why do you need an MBA and why now? What are your goals and are they a good match for an MBA program? Have you gained professional experience to provide a framework for your learning and add to the class?

Ziwei: Could you share some info about scholarships?

Kristin Roth: All applicants are considered for scholarships and scholarships are based on need and merit. We also have a strong loan program. You can find more info at:
<http://www.Tuck.dartmouth.edu/admissions/finance-your-degree>

Toan: I don't see information about the opening date for fall 2018 entry application on Tuck website?

Kristin: The application will open sometime this summer, likely in early July. Our application deadlines usually fall near each other year-by-year, so assuming no changes this year, the first application deadline will be in early October.

Jessie: Are there fewer industrial background Chinese candidates who get admitted by Tuck? What does Tuck expect from such kind of candidates?

Shu Chen: There are a bunch of students with industrial backgrounds at Tuck. While yes, I don't know any Chinese students with an industrial background now. If you have an industrial background, I do think that will be your differentiator. I think what matters more is whether your career goal can be fulfilled based on your background.

Kristin Roth: Because we have a small overall class, the background of our Chinese students varies yearly. We'd like to see the challenges you've taken on, the skills you've developed, impact, interpersonal skills, and why you need an MBA and why Tuck.

V: Could you please share which tech companies have Tuck as target school? Any tech companies from China?

Kristin Roth: You can see a list of the top hiring companies on our website:

<http://www.Tuck.dartmouth.edu/mba/career-advantage/employment-statistics/top-hiring-companies>.

Shu Chen: I would say there are a lot of Tuckies-including quite a few Chinese students-who recruit for Tech companies every year. Most big tech companies will have on campus info sessions and interviews at Tuck. If you are interested to know more, you can follow our Tuck Webchat account, which is run by Chinese students, to get more info on how to recruit for tech in US business schools (not only at Tuck). We talked about this quite a bit in an article there.

Networking and Internships

Chanjuan: Does Tuck provide any resources for off-campus networking?

Athena Wang: Absolutely. Tuck has a dedicated career development officer (CDO) for off-campus recruitment. CDO has resource list for off-campus recruitment. There are MBA interview forums in the US. And do not forget, Alumni are super helpful resources to count on!

Fei: Do you happen to know anyone who aims for the IBD? If so, for those who have nailed it, how much do you think they were prepared before they even got to Tuck? How big a part does two years' experiences in Tuck plays in their landing an IB job?

Ashley Du: Yes, we have several Chinese classmates with career goal of IBD and landed with IBD summer internship offer in NYC. Some of them have relevant background, and some of them just decided to go with IBD after the school starts. I would say career office's help and their efforts help them make it.

Fei: I've read the biography of some Tuckies on the Tuck MBA homepage and I notice some of them got an internship in London. I'd like to know if there is a specific internship track for those aiming to go to Britain? Or are they just individual cases?

Shu Chen: It's difficult to say whether it is typical or not. But I would say a lot students want to intern in London. So far as I know, London companies that accept US applicants are mostly consulting firms and banking firms.

Boyu: How can you balance the study load and the recruitment of summer intern during the first-year MBA?

Ashley Du: That's the great chance to learn time management

Shu Chen: After you got the offer from Tuck, or any other bus schools, you can start to prepare for your recruiting, especially in the info researching part and networking part, and that will save you a lot of time.

Academic Experience and Admissions

Fei: What differences do you see between students of Tuck and those of other Top MBA programs? What personal touch would Tuck leave on every Tuckie?

Kristin Roth: You'll get a great education at all the top programs. Differentiator is the experience. Tuck students are involved & engaged, want to be part of a strong network, & learn to work across borders & differences. Tuck is personal, connected & transformative.

Zihao: Hi, what would an admission officer consider a working experience as a quality one?

Kristin Roth: We consider both depth & breadth of experience. What's been your impact at work? What do you need to develop through an MBA and what do you offer to your fellow classmates?

Daniel: Is there any age TUCK AO views as too old to apply the MBA program, say 35 or else? Is Old age with a long work experience a disadvantage for application?

Kristin Roth: The most important question for you to answer is why an MBA makes sense for you now? Every applicant, regardless of years of experience, needs to communicate that.

Carrie: I have 9 years' experience, would that be too old?

Sarah Hein: The most important question for you to answer is why an MBA makes sense for you now? Every applicant, regardless of years of experience, needs to communicate that.

Kyle: I'm a Chinese veteran and have no business exposure. Is this background ok as an applicant?

Shu Chen: Do you mean you work in NGO? A T18 worked in TeachinChina before Tuck. They loved her. Her name and background was mentioned several times in admission events and orientation as a data point as diversity.

Qie: I have 7 years working experience in a China SOE and have not changed the job up to now. Will this be a disadvantage for me? Do you happen to know any Tuckies with only China SOE background?

Shu Chen: You will never find certain background as an disadvantage, especially after I look back at the application results of the people I know along the way. I would say it is you, a unique person that they are looking for. For the career background part, what matters more is whether your career goal makes sense or not based on your background. The school want to make sure that you will get what you want from Tuck.

Fei: How many year's experiences do you have before your MBA? Does six years' in big four be a disadvantage for IBD job, age-wise?

Ashley Du: I have 4 years' working experience before Tuck. I don't think it will be a disadvantage but more on the efforts you have for the recruiting for the banking.

Toan: Did Tuck accept any students from Vietnam within the last 3 years?

Kristin Roth: Yes!

Yi-Hsin: Would Tuck consider to hold some events in Taiwan?

Kristin Roth: We just hosted a coffee chat in Taipei. Keep an eye on our events page - we post events regularly. <http://www.Tuck.dartmouth.edu/admissions/attend-an-event>

Yi-Hsin: I am from Taiwan. Are there some students who are from Taiwan?

Athena Wang: Yes! I have a classmate from Taiwan and there are a few Tuck partners from Taiwan as well!

Jason: For Chinese nationals working and living in places other than China-mainland, what applicant pool does Tuck admission put them in? And what suggestions do you have to Chinese applicants particularly?

Kristin Roth: We look at each applicant holistically and don't have a set number from any demographic. We want to hear about your international experience, visit if you can, reach out to alumni in China, follow Tuck on WeChat, and attend events in WA and China.

Qie: What did you major in before Tuck?

Ashley Du: I majored in finance, but our classmates come from different background and majors.

Zihao: I saw on the website and found all interviews are held on campus. So in case of international appliers like me who can't go to the campus, how will interview be held?

Kristin Roth: The advantage of coming to campus is you can self-initiate your interview (IV). If you can't come to campus, you need to submit your app & wait to see if you're invited to IV. Invitational IVs are on campus, by Skype, or in-person when our staff travels.

Carrie: How many Chinese candidates did you enroll every year in the last three years?

Shu Chen: We have 13 Chinese and HONGKONG passports in T'18 and around the same number in T'19. But we have around 30 in T'18 who has a Webchat.

Daniel: Could you share how many Chinese T'18 students? Their GMAT, TOEFL, Background, age range, and career goal?

Ashley Du: We have around 13 Chinese T'18 classmates. The average GMAT for the class is 717 but it varies across year. The TOEFL is more of a measurement of English language level, and some of them are exempt from the exam. The career goal will be ranging from consulting, finance to technology. However, as the class size is small, it varies. We also have second year students with career goal in healthcare.

Kristin Roth: The key things we're looking for in any applicant is professional and academic accomplishment, leadership and interpersonal skills, understanding of the MBA and Tuck, willingness to challenge themselves, get involved, and excitement for Tuck.