

The Board of Overseers of
the Tuck School of Business
is pleased to award the 2016 Overseers Medal to

Sally O. Jaeger

Assistant Dean and Director of the MBA Program
Amos Tuck School of Business Administration
Dartmouth College

At the end of his winter term at Tuck, Jeremiah Palmer T'08, then a first-year student, was diagnosed with leukemia. He did not know what the future held as he lay in a hospital bed at Dartmouth-Hitchcock Medical Center. But he knew he would not be confronting it alone. Through it all, Jeremiah had someone by his side helping him through the most difficult time in his life. This person visited him daily, offering small gifts and words of encouragement. After he went into remission, she helped him move forward and successfully complete his MBA education at Tuck.

“Tuck is the special place it is because of people like Sally Jaeger,” says Jeremiah. “She is the embodiment of what Tuck stands for.”

Sally Jaeger, assistant dean and director of the MBA program, is a strong, generous, and compassionate leader who sees her role at Tuck as far more than just a role—she sees it as an opportunity to transform lives. She pushes students to be the best version of themselves, both professionally and personally. She is the first person they meet at Tuck and the last they say goodbye to when they leave here. A visit to Sally’s office isn’t a burden—it is a welcome and often anticipated event for students and staff alike. Sally listens. She offers advice. She is empathetic yet unafraid to challenge you when the situation calls for it.

When 5 p.m. hits, many of us go home and leave behind the demands of our daily jobs. Sally does not. Tuck is in her DNA. Sometimes that means answering a call at 2 in the morning from a student who just lost a relative. Other times, that means driving a student to the hospital when their partner calls to say she’s in labor. Sally handles these the same way as she does all the other difficult matters she is confronted with on a daily basis: quietly and with a smile. Whether she is seen or not, Sally is always there, doing her best to ensure the student experience at Tuck is a positive and transformative one—but you would hardly know it given her humble, unassuming nature.

No one has demonstrated a greater commitment to the care and well-being of Tuck and its students than Sally. She came to us 22 years ago, where as director of admissions, she helped manage the evaluation process of more than 22,000 applications for the MBA program. During her nine years as director, Tuck saw its percentage of international students grow from 15 to

more than 30 percent. But it is in her current role where Sally has perhaps had the greatest impact, having counseled thousands of students on matters ranging from academics, to student life, to clubs and activities.

Sally has served on the boards of the Forté Foundation, the Consortium for Graduate Study in Management, the Mascoma Valley Health Initiative, and was a member of the planning board in her hometown.

Outside of Tuck, she somehow finds time to enjoy the things she loves most: running and hiking, playing with her two beloved yellow labs, Sam and Maizie, on her 35 acres of land in Orange, N.H., and unplugging every summer at a small camp in Charleston, Ontario, with her husband Dick—the former admissions and athletic director at Dartmouth College.

As the heart and soul of Tuck, Sally is deserving of the highest possible recognition.

From Edgar Pastrana T'11, director of global initiatives, Starwood Hotels and Resorts:

“Knowing Sally has made me a better person. Her very being is a model for how to carry oneself professionally and personally. If I achieve even a fraction of the impact she has had on others, then I will consider myself wildly successful.”

From Dean Matthew J. Slaughter:

“I would be hard-pressed to think of another member of the Tuck community who has led by example in a way that demonstrates the spirit of creating an inclusive community that inspires people to be their better selves. For me personally, I’ve had the pleasure of learning from and working with Sally for nearly a decade. I continue to learn from and be inspired by what she does. There’s never an issue or person too unimportant for Sally. The empathetic wisdom she brings to the Tuck community is remarkable.”

From Krystal Williams T’03, Juris Doctor candidate, University of Maine School of Law:

“There are few people who so uniquely embody the Tuck spirit of community. Sally is one of them. Sally’s gift lies in identifying the diamond in the rough, the non-traditional talent that is equally capable of excellence, but has been focused in non-traditional areas.”

From David Pyke, professor of operations and supply chain management, University of San Diego School of Business Administration:

“Sally has personally given me a vision for what a leadership team at a business school can do with real excellence. She has set a standard that’s off the charts. She does an amazing job at exhibiting love and service for the students—but in a rigorous and professional way that is the perfect blend.”

In recognition of her unfaltering dedication to the betterment of Tuck and the success of the students through mentoring, counseling, and leading, the Tuck School of Business Board of Overseers is pleased to honor Sally O. Jaeger with the Overseers' Medal for 2016.

Matthew J. Slaughter
Dean
Tuck School of Business at Dartmouth
June 11, 2016

Christopher J. Williams T'84
Chairman, Board of Overseers
Tuck School of Business at Dartmouth
June 11, 2016