



# MBA EMPLOYMENT REPORT



TUCK SCHOOL OF BUSINESS  
AT DARTMOUTH  
2020



## MESSAGE FROM THE EXECUTIVE DIRECTOR

Most everything in 2020 looked different, and MBA career recruiting was no exception.

Evidence of the world's most effective MBA network and the continued demand for wise, decisive and resilient leaders, I'm proud to share that our resilient classes of 2020 and 2021 experienced great success with full-time offers and internships.

First-year compensation for Tuck 2020 MBA graduates, for example, climbed to a new high. Median total compensation rose to \$180,000, increasing from \$170,000 just a year prior. The median first-year base salary is \$150,000 and the median signing bonus is \$30,000. The mean first-year base salary and signing bonus for Tuck's newest graduates totals to \$178,038. Consistent with years prior, 88 percent of graduates received a signing bonus. Overall, 94 percent of Tuck's most recent graduates received a job offer within three months after graduation, and 92 percent accepted positions within the same time-frame.



The rise in compensation was driven in part by the percentage of students going into consulting and finance. A record among recent classes, 42 percent of this year's graduating class secured jobs in the consulting industry. Financial services and technology remained popular industries with 21 percent of the class going into finance and 15 percent going into technology. In the health care space we saw 8 percent of the class accept jobs in the health care, pharma, and biotech industries.

And our 2020 graduates were not the only ones who experienced career success in 2020. Every student in the class of 2021 had at least one internship or fellowship during the pandemic summer—some even had two. For this accomplishment, I would be remiss not to thank our famously loyal alumni network who offered their recruiting support, made countless phone calls, and opened up their rolodexes to ensure internship placement for all our first-year students. This personalized approach to career recruiting is truly distinct to the Tuck MBA.

As I review our latest employment results, I can't help but feel a sense of pride for Tuck, but particularly for our students who showed remarkable resiliency and strength in the midst of a global crisis—and their efforts have paid off. When I speak to our recruiting partners and companies, there is a common thread in every conversation: today's top organizations and firms are looking for collaborative, team-oriented, decisive leaders. They are looking for the kind of leaders that Tuck best develops.

Indeed, our 2020 employment report affirms that demand remains high for Tuck MBAs. We in Career Services are poised as ever to continue our work in helping students meet their greatest career aspirations.

Best,

A handwritten signature in black ink that reads "Stephen Pidgeon". The signature is fluid and cursive, with a long horizontal stroke at the end.

Stephen Pidgeon T'07  
Executive Director, Career Services  
Tuck School of Business at Dartmouth

# TUCK CLASS OF 2020

## FULL-TIME EMPLOYMENT

### CLASS OF 2020 COMPENSATION SUMMARY

TYPE	MEAN (\$)	MEDIAN (\$)	MIN (\$)	MAX (\$)
ANNUAL BASE SALARY <sup>1</sup>	143,867	150,000	64,167	200,000
SIGNING BONUS <sup>2</sup>	34,171	30,000	5,000	140,000

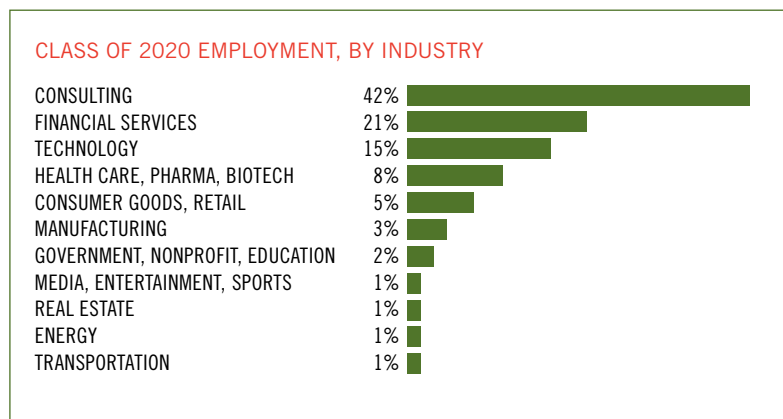
<sup>1</sup>Compensation information is self-reported. Salary data was obtained from 93% of those graduates who were seeking employment and accepted a job offer by 3 months after graduation.

<sup>2</sup>Of the 93% of graduates seeking employment and accepting a job offer by 3 months after graduation, 88% reported receiving a signing bonus.

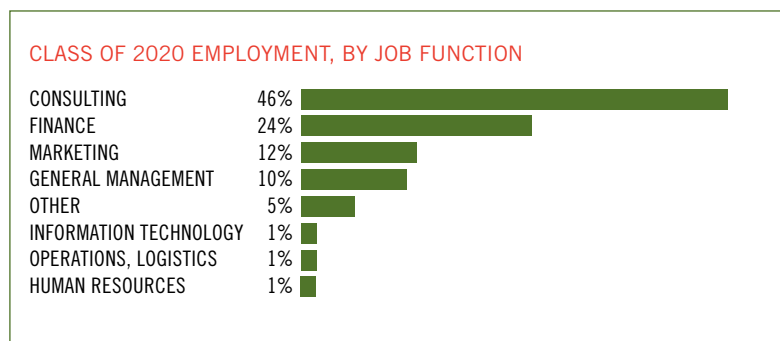
### CLASS OF 2020 OFFERS AND ACCEPTANCES, AT 3 MONTHS AFTER GRADUATION

GRADUATES	SEEKING JOBS	OFFERS		ACCEPTANCES	
		#	%	#	%
U.S. PERMANENT WORK AUTHORIZATION	185	177	96	172	93
NON-PERMANENT WORK AUTHORIZATION (U.S.)	74	67	91	67	91
<b>TOTAL GRADUATES SEEKING JOBS</b>	<b>259</b>	<b>244</b>	<b>94</b>	<b>239</b>	<b>92</b>

The graduation date for the full-time MBA class of 2020 was June 14, 2020.



Values that are greater than 0 but less than 1 are rounded to 1 to show presence. Numbers may not add to 100 due to rounding.



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# TUCK CLASS OF 2020 BASE SALARIES

## BASE SALARIES, BY INDUSTRY

INDUSTRY	PERCENT (%)	BASE SALARY (\$)			
		MEAN	MEDIAN	MIN	MAX
CONSULTING	42	157,631	165,000	101,980	200,000
FINANCIAL SERVICES	21	142,281	150,000	90,000	180,000
<i>INVESTMENT BANKING</i>	12	148,940	150,000	109,264	160,000
<i>PRIVATE EQUITY, VENTURE CAPITAL</i>	4	134,029	130,000	92,231	180,000
<i>INVESTMENT MANAGEMENT</i>	2	128,750	127,500	115,000	145,000
<i>OTHER FINANCE</i>	3	131,857	138,000	90,000	160,000
TECHNOLOGY	15	131,931	130,000	64,167	185,000
HEALTH CARE, PHARMA, BIOTECH	8	122,487	121,000	110,000	140,000
CONSUMER GOODS, RETAIL	5	121,818	130,000	80,000	135,000
MANUFACTURING	3	123,143	125,000	115,000	135,000
GOVERNMENT, NONPROFIT, EDUCATION	2	*	*	*	*
MEDIA, ENTERTAINMENT, SPORTS	1	146,667	160,000	120,000	160,000
REAL ESTATE	1	*	*	*	*
ENERGY	1	*	*	*	*
TRANSPORTATION	1	*	*	*	*
<b>ALL INDUSTRIES</b>	<b>100</b>	<b>143,867</b>	<b>150,000</b>	<b>64,167</b>	<b>200,000</b>

## BASE SALARIES, BY FUNCTION

FUNCTION	PERCENT (%)	BASE SALARY (\$)			
		MEAN	MEDIAN	MIN	MAX
CONSULTING	46	155,749	165,000	101,980	170,000
FINANCE	24	140,029	150,000	90,000	170,000
<i>INVESTMENT BANKING</i>	12	147,652	150,000	109,264	160,000
<i>CORPORATE FINANCE</i>	4	124,127	121,508	90,000	160,000
<i>PRIVATE EQUITY, VENTURE CAPITAL</i>	4	132,462	150,000	92,231	170,000
<i>INVESTMENT MANAGEMENT</i>	3	138,571	145,000	115,000	150,000
<i>OTHER FINANCE</i>	1	132,333	120,000	117,000	160,000
MARKETING	12	123,905	122,000	80,000	175,000
GENERAL MANAGEMENT	10	130,877	130,000	64,167	185,000
OTHER	5	137,583	130,000	96,000	200,000
INFORMATION TECHNOLOGY	1	*	*	*	*
OPERATIONS, LOGISTICS	1	*	*	*	*
HUMAN RESOURCES	1	*	*	*	*
<b>ALL FUNCTIONS</b>	<b>100</b>	<b>143,867</b>	<b>150,000</b>	<b>64,167</b>	<b>200,000</b>

## BASE SALARIES, BY LOCATION

LOCATION	PERCENT (%)	BASE SALARY (\$)			
		MEAN	MEDIAN	MIN	MAX
<b>UNITED STATES</b>	<b>92</b>	<b>146,241</b>	<b>150,000</b>	<b>80,000</b>	<b>200,000</b>
NORTHEAST (CT, ME, MA, NH, NJ, NY, RI, VT)	49	148,213	150,000	80,000	175,000
<i>BOSTON</i>	25	149,259	150,000	110,000	170,000
<i>NEW YORK</i>	22	149,327	150,000	80,000	175,000
<i>OTHER</i>	2	126,000	125,000	115,000	140,000
WEST (AK, CA, HI, ID, MT, NV, OR, UT, WA, WY)	21	142,493	139,345	96,000	185,000
<i>SAN FRANCISCO BAY AREA</i>	9	151,947	160,000	120,000	185,000
<i>SEATTLE</i>	7	138,979	130,000	119,000	165,000
<i>OTHER</i>	6	131,917	130,000	96,000	165,000
MIDWEST (IL, IN, IA, KS, MI, MN, MO, NE, ND, OH, SD, WI)	10	142,131	135,000	90,000	200,000
<i>CHICAGO</i>	6	142,308	150,000	90,000	165,000
<i>MINNEAPOLIS-ST. PAUL</i>	2	137,400	130,000	110,000	165,000
<i>OTHER</i>	2	146,403	125,000	120,000	200,000
SOUTHWEST (AZ, CO, NM, OK, TX)	5	152,273	165,000	120,000	165,000
SOUTH (AL, AR, FL, GA, KY, LA, MS, NC, SC, TN)	4	145,500	162,500	90,000	180,000
MID-ATLANTIC (DC, DE, MD, PA, VA, WV)	3	145,625	152,500	110,000	165,000
<b>OUTSIDE U.S.</b>	<b>8</b>	<b>113,298</b>	<b>113,062</b>	<b>64,167</b>	<b>145,000</b>
ASIA	4	123,042	123,215	105,861	145,000
EUROPE	1	106,260	107,537	101,980	109,264
CANADA	1	112,429	112,755	92,231	132,300
LATIN AMERICA, CARIBBEAN	1	*	*	*	*
<b>ALL LOCATIONS</b>	<b>100</b>	<b>143,867</b>	<b>150,000</b>	<b>64,167</b>	<b>200,000</b>

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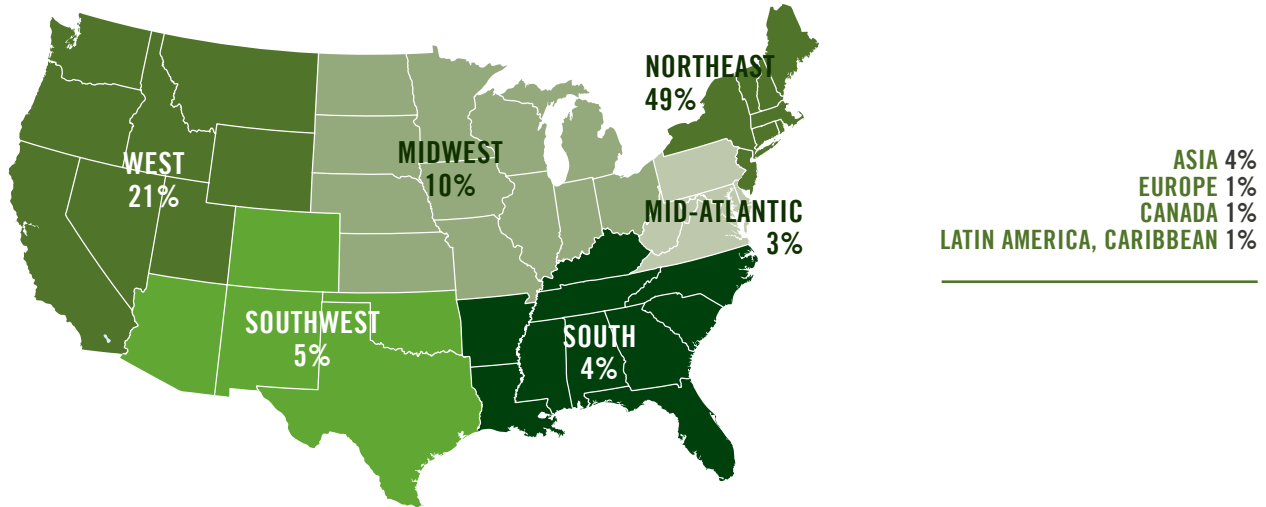
City names listed include the surrounding metropolitan areas.

All data as of October 2020.

# TUCK CLASS OF 2020

## FULL-TIME EMPLOYMENT CONTINUED

CLASS OF 2020 FULL-TIME EMPLOYMENT, BY LOCATION



### SIGNING BONUSES, BY INDUSTRY

INDUSTRY	RECEIVING (%)	MEAN (\$)	MEDIAN (\$)	MIN (\$)	MAX (\$)
CONSULTING	99	28,568	30,000	10,000	49,178
FINANCIAL SERVICES	75	46,107	50,000	5,000	60,000
<i>INVESTMENT BANKING</i>	97	51,888	52,500	20,000	60,000
<i>INVESTMENT MANAGEMENT</i>	75	22,333	27,000	10,000	30,000
<i>OTHER FINANCE</i>	71	28,000	30,000	5,000	50,000
TECHNOLOGY	87	44,357	40,000	5,000	140,000
HEALTH CARE, PHARMA, BIOTECH	94	32,193	30,000	5,000	65,000
CONSUMER GOODS, RETAIL	73	23,438	22,500	10,000	35,000
MANUFACTURING	100	32,143	30,000	25,000	50,000
REAL ESTATE	50	*	*	*	*
MEDIA, ENTERTAINMENT, SPORTS	33	*	*	*	*
ENERGY	50	*	*	*	*
GOVERNMENT, NONPROFIT, EDUCATION	0	*	*	*	*
TRANSPORTATION	0	*	*	*	*
<b>ALL INDUSTRIES</b>	<b>88</b>	<b>34,171</b>	<b>30,000</b>	<b>5,000</b>	<b>140,000</b>

### SIGNING BONUSES, BY FUNCTION

FUNCTION	RECEIVING (%)	MEAN (\$)	MEDIAN (\$)	MIN (\$)	MAX (\$)
CONSULTING	97	28,698	30,000	10,000	49,178
FINANCE	83	43,474	50,000	5,000	60,000
<i>INVESTMENT BANKING</i>	96	51,217	55,000	20,000	60,000
<i>CORPORATE FINANCE</i>	88	34,286	40,000	5,000	50,000
<i>INVESTMENT MANAGEMENT</i>	86	25,833	25,000	10,000	50,000
<i>PRIVATE EQUITY, VENTURE CAPITAL</i>	29	*	*	*	*
<i>OTHER FINANCE</i>	67	*	*	*	*
MARKETING	81	40,695	32,500	5,000	95,000
GENERAL MANAGEMENT	78	37,452	30,000	5,000	140,000
OTHER	58	28,571	30,000	20,000	40,000
INFORMATION TECHNOLOGY	100	*	*	*	*
OPERATIONS, LOGISTICS	100	*	*	*	*
HUMAN RESOURCES	100	*	*	*	*
<b>ALL FUNCTIONS</b>	<b>88</b>	<b>34,171</b>	<b>30,000</b>	<b>5,000</b>	<b>140,000</b>

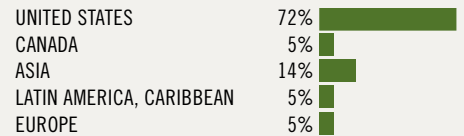
# TUCK CLASS OF 2020

## INTERNATIONAL STUDENTS

### BASE SALARIES, BY INDUSTRY [INTERNATIONAL STUDENTS ONLY]

INDUSTRY	PERCENT (%)	BASE SALARY (\$)			
		MEAN	MEDIAN	MIN	MAX
CONSULTING	46	147,683	160,000	101,980	170,000
TECHNOLOGY	18	128,742	130,000	64,167	160,000
FINANCIAL SERVICES	16	141,954	150,000	92,231	160,000
<i>INVESTMENT BANKING</i>	13	145,474	150,000	109,264	150,000
<i>PRIVATE EQUITY, VENTURE CAPITAL</i>	1	*	*	*	*
<i>OTHER FINANCE</i>	1	*	*	*	*
CONSUMER GOODS, RETAIL	4	*	*	*	*
MANUFACTURING	4	122,333	117,000	115,000	135,000
HEALTH CARE, PHARMA, BIOTECH	4	117,585	115,000	112,755	125,000
GOVERNMENT, NONPROFIT, EDUCATION	3	*	*	*	*
ENERGY	1	*	*	*	*
TRANSPORTATION	1	*	*	*	*
<b>ALL INDUSTRIES</b>	<b>100</b>	<b>137,867</b>	<b>144,500</b>	<b>64,167</b>	<b>170,000</b>

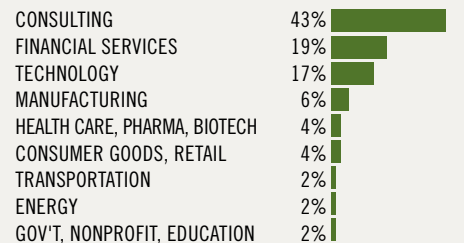
### INTERNATIONAL T'20s, BY REGION



### BASE SALARIES, BY FUNCTION [INTERNATIONAL STUDENTS ONLY]

FUNCTION	PERCENT (%)	BASE SALARY (\$)			
		MEAN	MEDIAN	MIN	MAX
CONSULTING	53	145,162	158,000	101,980	170,000
FINANCE	27	135,264	150,000	92,231	160,000
<i>INVESTMENT BANKING</i>	14	141,585	150,000	109,264	150,000
<i>CORPORATE FINANCE</i>	5	128,667	130,000	121,000	135,000
<i>PRIVATE EQUITY VENTURE CAPITAL</i>	5	134,077	150,000	92,231	160,000
<i>OTHER FINANCE</i>	3	*	*	*	*
GENERAL MANAGEMENT	9	120,694	132,500	64,167	160,000
MARKETING	6	116,585	115,000	112,755	122,000
OPERATIONS, LOGISTICS	2	*	*	*	*
OTHER	2	*	*	*	*
INFORMATION TECHNOLOGY	2	*	*	*	*
<b>ALL FUNCTIONS</b>	<b>100</b>	<b>137,867</b>	<b>144,500</b>	<b>64,167</b>	<b>170,000</b>

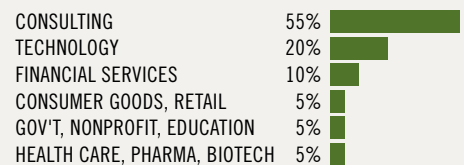
### INTERNATIONAL T'20s WORKING FULL-TIME IN THE U.S., BY INDUSTRY



### BASE SALARIES, BY LOCATION [INTERNATIONAL STUDENTS ONLY]

LOCATION	PERCENT (%)	BASE SALARY (\$)			
		MEAN	MEDIAN	MIN	MAX
<b>UNITED STATES</b>	<b>72</b>	<b>146,413</b>	<b>150,000</b>	<b>90,000</b>	<b>170,000</b>
NORTHEAST (CT, ME, MA, NH, NJ, NY, RI, VT)	35	153,909	158,000	115,000	165,000
<i>BOSTON</i>	15	157,778	165,000	125,000	165,000
<i>NEW YORK</i>	18	154,250	150,000	145,000	165,000
<i>OTHER</i>	2	*	*	*	*
WEST (AK, CA, HI, ID, MT, NV, OR, UT, WA, WY)	15	141,700	142,000	121,000	170,000
<i>SAN FRANCISCO BAY AREA</i>	9	148,500	150,000	121,000	170,000
<i>SEATTLE</i>	5	134,667	130,000	130,000	144,000
<i>OTHER</i>	2	*	*	*	*
MIDWEST (IL, IN, IA, KS, MI, MN, MO, NE, ND, OH, SD, WI)	12	129,625	126,000	90,000	165,000
<i>CHICAGO</i>	11	131,429	135,000	90,000	165,000
<i>MINNEAPOLIS-ST. PAUL</i>	2	*	*	*	*
SOUTHWEST (AZ, CO, NM, OK, TX)	6	146,250	150,000	120,000	165,000
MID-ATLANTIC (DC, DE, MD, PA, VA, WV)	3	*	*	*	*
<b>OUTSIDE UNITED STATES</b>	<b>28</b>	<b>113,298</b>	<b>113,062</b>	<b>64,167</b>	<b>145,000</b>
ASIA	14	123,042	123,215	105,861	145,000
EUROPE	5	106,260	107,537	101,980	109,264
CANADA	5	112,429	112,755	92,231	132,300
LATIN AMERICA, CARIBBEAN	5	*	*	*	*
<b>ALL LOCATIONS</b>	<b>100</b>	<b>137,867</b>	<b>144,500</b>	<b>64,167</b>	<b>170,000</b>

### INTERNATIONAL T'20s WORKING FULL-TIME OUTSIDE THE U.S., BY INDUSTRY



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All data as of October 2020.

## CLASS OF 2020 FULL-TIME EMPLOYERS

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Boston Consulting Group  
Adobe  
Affirm  
AK Political Campaign  
Allbirds  
AlleyCorp  
Altman Solon  
Alumni Ventures Group  
Amazon  
American Tower Corporation  
American Well  
Analysis Group  
Anthemis  
ArcLight Capital  
Atalaya Capital Management  
Avangrid Renewables  
Bain & Company  
Bain Capital Credit  
Bank of America Securities  
Barclays  
BlackRock  
Cambridge Associates  
Chewy.com  
Citi  
coinbase  
Colgate-Palmolive  
Corning  
Credit Suisse  
CVS Health  
Danaher  
Deloitte  
Didi Chuxing  
Duolingo  
Ecolab  
EdCast  
Eli Lilly and Company  
Evercore Partners  
Everest Group  
EY-Parthenon  
Facebook  
Fidelity Investments  
General Mills  
Goldman Sachs  
Google  
Guggenheim Partners  
Harris Williams  
Haven Technologies  
Highfive Brands  
Hyperscience  
IDEO  
Investor Group Services (IGS)  
Imperial Capital  
Innosight  
J.P. Morgan  
Kanopy  
Kearney  
L.E.K. Consulting  
Lazard  
Liberty Mutual  
Lippincott  
LLR Partners  
Macquarie Capital  
Marathon Capital  
McKinsey & Company  
Meeting Street Partners  
MEND  
Microsoft  
New Balance  
Nike  
Ocean Spray  
Oliver Wyman  
Optum  
Parthenon Software Strategy Group  
Pizza Hut  
PJT Partners  
Polen Capital Management  
Postmates  
PricewaterhouseCoopers  
Qualcomm  
Quona Capital  
Reforge  
Ripple  
RoadSync  
Robert W. Baird & Company  
Salesforce  
Samsung Global Strategy Group  
Sanofi Group: Sanofi & Genzyme  
Siguler Guff  
Skillsoft  
SmartNews  
Takeoff Technologies  
The Chartis Group  
The Kraft Heinz Company  
The Vanguard Group  
Thermo Fisher Scientific  
TIME  
TRINITY  
Truland Homes  
Tyton Partners  
U.S. Small Business Administration  
UBS  
Unum  
Veo Rides  
Visa  
Wayfair  
Wellington Management Company  
William Blair  
World Economic Forum/Yunus Social Business

# TUCK CLASS OF 2021 SUMMER INTERNSHIPS

## BASE MONTHLY SALARIES, BY INDUSTRY

INDUSTRY	PERCENT (%)	BASE MONTHLY SALARY (\$)			
		MEAN	MEDIAN	MIN	MAX
CONSULTING	23	12,540	13,500	3,520	16,250
FINANCIAL SERVICES	23	9,922	10,417	706	16,000
<i>INVESTMENT BANKING</i>	10	12,048	12,500	5,300	13,500
<i>PRIVATE EQUITY, VENTURE CAPITAL</i>	5	5,119	5,000	1,000	9,167
<i>OTHER FINANCE</i>	5	10,100	10,000	5,920	16,000
<i>INVESTMENT MANAGEMENT</i>	2	7,531	8,458	706	12,500
TECHNOLOGY	15	8,076	8,917	1,898	11,840
HEALTH CARE, PHARMA, BIOTECH	12	6,941	6,967	1,018	12,500
CONSUMER GOODS, RETAIL	10	6,663	7,367	1,667	10,000
GOVERNMENT, NONPROFIT, EDUCATION	8	4,584	4,929	1,333	7,280
MANUFACTURING	4	8,357	8,058	5,373	12,000
ENERGY	3	7,350	6,067	5,000	11,250
MEDIA, ENTERTAINMENT, SPORTS	1	*	*	*	*
TRANSPORTATION	1	*	*	*	*
REAL ESTATE	1	*	*	*	*
OTHER	1	*	*	*	*
<b>ALL INDUSTRIES</b>	<b>100</b>	<b>9,315</b>	<b>9,209</b>	<b>706</b>	<b>16,250</b>

## BASE MONTHLY SALARIES, BY FUNCTION

FUNCTION	PERCENT (%)	BASE MONTHLY SALARY (\$)			
		MEAN	MEDIAN	MIN	MAX
CONSULTING	29	11,757	13,325	1,500	16,250
FINANCE	26	9,560	10,417	706	16,000
<i>INVESTMENT BANKING</i>	11	12,128	12,500	5,300	13,500
<i>PRIVATE EQUITY, VENTURE CAPITAL</i>	7	6,433	5,027	1,000	12,000
<i>CORPORATE FINANCE</i>	4	7,074	7,000	2,000	11,250
<i>INVESTMENT MANAGEMENT</i>	2	10,823	10,417	7,280	16,000
<i>OTHER FINANCE</i>	1	6,208	7,501	706	10,417
MARKETING	24	6,980	7,713	1,018	10,400
GENERAL MANAGEMENT	8	7,652	8,400	2,340	11,501
OTHER	8	7,535	7,336	3,600	12,133
OPERATIONS, LOGISTICS	4	8,148	8,450	6,000	9,707
INFORMATION TECHNOLOGY	1	*	*	*	*
<b>ALL FUNCTIONS</b>	<b>100</b>	<b>9,315</b>	<b>9,209</b>	<b>706</b>	<b>16,250</b>



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All data as of October 2020.



# CLASS OF 2021 INTERNSHIP EMPLOYERS

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55 Foundry  
Ada Developers Academy  
Adobe  
Agero  
Akebia Therapeutics  
AlixPartners  
Allbirds  
Altman Solon  
Amazon  
American Express  
American Tower Corporation  
Anania & Associates Investment Company  
Anheuser-Busch InBev  
Antin Infrastructure Partners  
Apple  
AristaMD  
Bain & Company  
Bank of America Securities  
Barclays  
Bill & Melinda Gates Foundation  
Blue Norther  
Boston Consulting Group  
Bungie  
Caerus Wine  
Cambridge Associates  
Capital One  
CapitalWorks  
Carl Zeiss Meditec  
Cartesian Capital Group  
Change Roots  
China Renaissance  
Citi  
ClassHook  
Cohere Health  
Colgate-Palmolive  
CORI Innovation Fund  
Corning  
CoStar Group  
Curology  
CVS Health  
Cypress Creek Renewables  
Danaher  
Danone  
Deep Green Solar  
Deloitte  
Deutsche Bank  
DuPont  
East Los Capital  
Ecolab  
Eli Lilly and Company  
Evercore Partners  
Evident  
EY-Parthenon  
Facebook  
Falcon Investment Advisors  
Falcon Ventures  
Fanatics  
Fernish  
Fidelity Investments  
Firefly Health  
Flow Inc  
Foundation Medicine  
Fulcrum Therapeutics  
Future Work Design  
General Electric  
Goldman Sachs  
Google  
Grapeman Farms  
Guidehouse  
Gulf of Maine Research Institute  
Hancock Natural Resource Group  
Harmonize  
Harris Williams  
Healthspieren  
Honeycomb Credit  
Honeywell  
Hospital for Special Surgery  
HubSpot  
Humana  
Huron Consulting Group  
Hyprsense  
Indigo Agriculture  
Innosight  
International Center of Photography  
J.P. Morgan  
Johnson & Johnson  
June Motherhood  
Kearney  
Liberty Mutual  
Lindt & Sprüngli, USA  
LMNS  
Longroad Energy  
MGP Therapeutics  
Maine Venture Fund  
MarketAxess  
Mars & Co  
MasterCard Advisors  
McKinsey & Company  
Meet The Jewelers  
MEND  
MetLife  
Microsoft  
Morgan Stanley  
National Park Service  
Native Voice  
NEATGOODS  
New Age Meats  
Newbury Franklin  
NextGen Growth Partners  
Nike  
Northrop Grumman Corporation  
OnPoint Systems  
Openview Venture Partners  
Oxeon Holdings  
Paragon One  
Partnership for Public Service  
PayPal  
Pecan Grove Farms  
Pegasystems  
PepsiCo  
Pioneer Institute  
Pitango Venture Capital  
PJT Partners  
Potential Energy Coalition  
Procter & Gamble  
R.E.D.D.  
Rakuten  
Rarebreed Veterinary Partners  
Raymond James Financial  
Rowan  
Royal Dutch Shell  
Salesforce  
Sanofi Group: Sanofi & Genzyme  
Satis.AI  
ServiceNow  
Siemens Management Consulting  
Sirios Capital Management  
Smoodi  
Spruce Finance  
Squarespace  
State of Wisconsin Investment Board  
STEM Child Care  
Swift Current Energy  
Synoptic Data PBC  
TA Realty  
TCGplayer  
Tech Council Ventures  
Teradata Labs  
The Commons Project Foundation  
The Estée Lauder Companies  
The Fitch Group  
The Kraft Heinz Company  
The Nature Conservancy  
The Purpose Project  
Trace Innovations  
Tuck Business Bridge Program  
U.S. International Development Finance Corporation  
Uber  
UBS  
Vaisala  
Veo Rides  
Vermont Law School  
Walmart  
Wayfair  
William Blair  
Windy River Group  
WunderNook  
ZX Ventures

# TUCK CAREER SERVICES ADVISERS

WWW.TUCK.DARTMOUTH.EDU/MBA/CAREER-SERVICES/MEET-OUR-TEAM

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## **STEPHEN PIDGEON T'07** **EXECUTIVE DIRECTOR**

### **EXPERIENCE**

McKinsey & Company, television and movie production

### **EDUCATION**

University of Westminster, Tuck MBA

### **FOCUS**

Media & Entertainment

## **MARC AQUILA T'07**

### **EXPERIENCE**

Dartmouth College, RSG, John Deere, Columbia Business School

### **EDUCATION**

Columbia University, Tuck MBA

### **FOCUS**

General Management, Health Care

## **CAROLINE CANNON T'98**

### **EXPERIENCE**

Consultant in start-ups and turn-around, entrepreneur (co-founder of InspiringKids, Inc., Clarisond, Inc., and more), Renaissance Consulting (now Balanced Scorecard Collaborative)

### **EDUCATION**

UNC Chapel Hill, Tuck MBA

### **FOCUS**

Social Impact, Entrepreneurship, Marketing

## **SARAH DIGIACOMO**

### **EXPERIENCE**

Dartmouth College, St. Lawrence University

### **EDUCATION**

SUNY Potsdam, St. Lawrence University (MEd)

### **FOCUS**

Targeted job search, Energy

## **MATHIAS MACHADO T'09**

### **EXPERIENCE**

Volkswagen Group, Siemens, Booz & Co. (now Strategy&), and TomTom

### **EDUCATION**

Instituto Tecnológico de Buenos Aires, Tuck MBA

### **FOCUS**

International students

## **LAURA MOGILNER T'08**

### **EXPERIENCE**

Google, Fintech, Cleantech, Start-ups

### **EDUCATION**

University of Illinois, Tuck MBA

### **FOCUS**

Technology, West Coast

## **DEIRDRE O'DONNELL**

### **EXPERIENCE**

Lehman Brothers; fixed income, global diversity recruiting

### **EDUCATION**

St. Lawrence University

### **FOCUS**

Finance (all aspects, including real estate)

## **JEN TIETZ T'15**

### **EXPERIENCE**


McKinsey & Company, U.S. Navy

### **EDUCATION**

U.S. Naval Academy, Old Dominion University, Tuck MBA

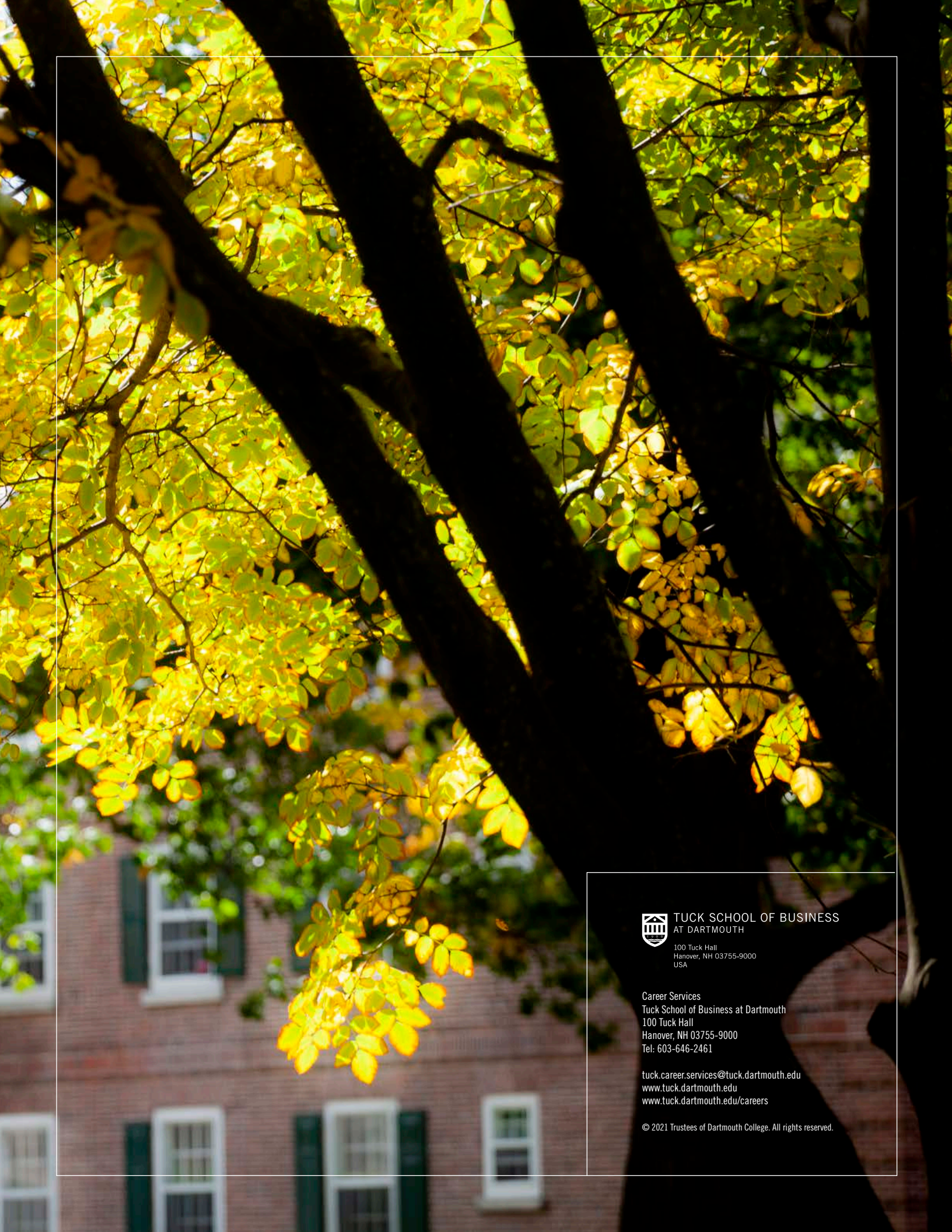
### **FOCUS**

Consulting



While each student cultivates their own path to what comes next professionally, Tuck Career Services provides tools, resources, and support to empower students to identify and reach their goals.

Linda Horner T'20, CPA, accepted a job as an investment banking associate at Credit Suisse in Los Angeles.



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